



Hire Smart and Keep 'Em: How to Interview Strategically Using POINT

Joan Curtis

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This timely professional development guide reveals what it takes to recruit—and retain—quality talent by providing smart hiring techniques for interviewing, assessing, and screening applicants.

- Examples of real interviews, with analysis using the POINT selection process
- End-of-chapter exercises and assessments for practice
- Techniques for conducting strategic interviews that are in compliance with legal restrictions
- Methods for recruiting in online communities

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